***LOVEDEEP SAINI***

V.P.O. Lambra Kangri,

District Hoshiarpur, Punjab

India-146113

Contact No: 98783-99799.

E-mail:[sainilovedeep1313@gmail.com](mailto:sainilovedeep1313@gmail.com)

**CAREER OBJECTIVE**

To cultivate an enriched career in creative hi-Tech industry by devoting myself to a continuous learning process and to look for challenging jobs in a growth oriented organization which could provide me with an opportunity to grow along with the organization and to work in a professional environment, involved in technology department that leverages my experience and expertise and which value a good process, leadership, team working and communication skills.

**EXPERIENCE**

* Recently working with TRE Ashok layland as a workshop manager from March 2018
* worked with PREET TRACTORS PVT LIMITED as a Territory Executive from June,2017 to Feb 2018.
* Worked with **Leader LLC Dubai (Group of Juma Al Majid Companies)** as a **CNC 5 AXIS MACHINE PROGRAMER(OPERATOR)** from **September,2015 to May,2017.**
* Worked as a Demostrator cum Field officer with **International Tractors Ltd** from **Nov,2013 to Feb,2015 .**

**Job Responsibilities**

* Ensuring local sales promotion activities adherence ( i.e.: Demo, Combing, Road Show, Bazar display, press ad etc. in the assigned territory for generating enquiries
* Coordinating with exiting dealer to enhance business.
* To Increase sales and profit on a monthly basis by achieving BDRC target
* Responsible for Manpower Management and training
* Appointing new dealers in the vacant locations and developing them.
* **Marketing / Branding Initiative** –Establishing strong image for company-respect, Trust, Integrity-Through marketing activities involves to apprise the concerned rural farmers on practical basis about the knowledge of various tractor model & agri product, name development, promotional material.
* Coordinating with exiting dealer to enhance business.
* Built business by making new dealer in a new location.
* To Increase sales and profit on a monthly basis.

**EDUCATIONAL QUALIFICATION**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Sr. No.** | **Exam Passed** | **Board/University** | **Year Of Passing** | **Percentage** |
| 1 | CAD CAM | GNA-IMT | 2012 | A GRADE |
| 2 | DIPLOMA MECH.ENGG. | PSBTE AND IT | 2011 | 57% |
| 3 | 10+2 | PSEB Mohali | 2009 | 69% |
| 4 | Metric | PSEB Mohali | 2007 | 72% |

**STRENGTHS:**

* Have one year advance Diploma in CAD/ CAM
* Have driving License for LMV/ HTV/Tractor
* Not Getting Distracted
* Adaptability
* Good Communication Skill
* Positive Learning Attitude

**PERSONAL DETAILS**

Father’s Name: S. Baljit Kumar

Date of Birth: 25/09/1991

Hobbies: Horse Riding, Listening Music

Language Known: English, Hindi, Punjabi.

**DECLARATION**

I hereby declare that the above details are true and correct to the best of my knowledge.

***LOVEDEEP SAINI***